

AOA Operational Plan -Budget 2020	Budget 2019	YTD Total 2019	Variance 2019	2020 Budget	Notes	2020 Budget- Updated	Notes
REVENUE							
Sales & Administration Revenue							
Inventory Sales (compasses)		\$0.00	\$0.00				
Map (Meet) Levies	\$1,000.00	\$4,481.60	\$3,481.60	\$1,000.00		\$1,000.00	
Office Services Revenue		\$0.00	\$0.00				
Outreach Program revenue	\$2,600.00	\$5,115.55	\$2,515.55	\$2,000.00	school programs estimate		school programs estimate unsure if we can reschedule them this year
sales/ outreach program		\$0.00	\$0.00				
Sub total	\$3,600.00	\$9,597.15	\$5,997.15	\$3,000.00		\$1,000.00	
Fundraising							
Association Development Program Grant (Alberta Sport Connection)	\$46,142.00	\$46,627.00	\$485.00	\$46,381.00	projected if no changes	\$46,381.00	projected if no changes
Alberta Sport Connection Hosting Grant		\$0.00	\$0.00	0		0	discontinued
Other Grants		\$0.00	\$0.00		Applied for Red Deer project	\$0.00	on hold for 2020
Grant: Volunteer screening	\$2,500.00	\$2,404.76	(\$95.24)				
Gov. of AB:Rec.& Physical Activity Micro Grant	\$10,000.00	\$7,166.46	(\$2,833.54)	\$2,833.54	left over grant money	\$2,833.54	left over grant to be used by Nov 30, 2020
Employment Grants		\$0.00	\$0.00				
Casino Revenue	\$27,236.76	\$27,236.89	\$0.13	\$35,000.00	estimated :70000 (divided for two years)	\$25,000.00	reduced estimate to 50000
Donations			\$0.00				
Membership Fees	\$10,000.00	\$9,548.00	(\$452.00)	\$9,000.00	this is for based on the 2019 membership numbers, as we use the previous year numbers	\$9,000.00	
Sub total	\$95,878.76	\$92,983.11	(\$2,895.65)	\$93,214.54		\$83,214.54	
Other Revenue							
Interest Revenue	\$800.00	\$1,704.31	\$904.31	\$1,500.00		\$1,500.00	
Training Camp Revenue		\$0.00	\$0.00				
Official Clinic Revenue		\$0.00	\$0.00				
Coaching Clinic Revenue		\$0.00	\$0.00				

Retreat Revenue		\$0.00	\$0.00				
Crowsnest Pass 2020 Revenue		\$0.00	\$0.00	\$3,000.00	Barebones event (15U x \$20)	\$0.00	Barebones event 15Ux \$20 - postponed to 2021
Mapping Revenue		\$0.00	\$0.00				
Miscellaneous Revenue		\$0.00	\$0.00				
Outdoor Adventure Program revenue (RD, Airdrie)	\$2,000.00	\$2,970.00	\$970.00	\$3,000.00		\$1,000.00	Hoping to do Fall programs
Sub total	\$2,800.00	\$4,674.31	\$1,874.31	\$7,500.00		\$2,500.00	
TOTAL REVENUE	\$102,279	\$107,255	\$4,975.81	\$103,715		\$86,715	
EXPENSE							
Cost of Goods Sold							
Inventory /medals/trophies	\$1,000.00	\$1,846.69	\$846.69	\$1,900.00	Silva order for prizes & raffle. WCOC	\$800.00	updated Silva order for the compasses we ordered
Inventory Compasses		\$0.00	\$0.00				
Adjustment write-off		\$0.00	\$0.00				
Sub total	\$1,000.00	\$1,846.69	\$846.69	\$1,900.00		\$800.00	
Mapping Expenses							
Mapper Contracts	\$9,000.00	\$5,439.00	(\$3,561.00)	\$5,000.00	Edmonton and Crowsnest	\$5,000.00	Edmonton and Crowsnest
Mapper Expenses		\$3,524.20	\$3,524.20	\$2,000.00	Edmonton and Crowsnest	\$2,000.00	Edmonton and Crowsnest
Basemaps Expenses	\$3,000.00	\$2,342.34	(\$657.66)	\$3,000.00	spent on lidar for Edmonton and Crowsnest	\$3,000.00	
Miscellaneous Mapping Expense	\$2,000.00	\$0.00	(\$2,000.00)		no longer used		no longer used
Sub total	\$14,000.00	\$11,305.54	(\$2,694.46)	\$10,000.00		\$10,000.00	
Sport Development Expenses							
Official Development	\$1,000.00	\$0.00	(\$1,000.00)	\$250.00		\$250.00	
Coaching Development	\$2,000.00	\$196.70	(\$1,803.30)	\$1,000.00	Evaluator course and NCCP courses	\$500.00	NCCP courses
Pursuit of Athletic Excellence	\$0.00	\$0.00	\$0.00	\$0.00	no longer used	\$0.00	no longer used
Leadership Grant	\$2,000.00	\$250.00	(\$1,750.00)	\$1,000.00	max amount	\$500.00	reduced
Training Camp Expenses	\$2,000.00	\$2,620.59	\$620.59	\$1,200.00	Provincial camping booking for WCOC	\$0.00	camping booking for WCOC

Junior Development Expenses (Team Alberta)	\$5,000.00	\$4,989.00	(\$11.00)	\$3,000.00	Club's support grant	\$1,000.00	Reduced as there is lack of programming at spring
High Performance Grant	\$2,000.00	\$1,999.32	(\$0.68)	\$2,000.00		\$2,000.00	Unconfirmed if any National Team travel will be arranged
Program Grant (SOGO Access- Underrepresented Group, Event hosting Grant)	\$1,000.00	\$1,500.00	\$500.00	\$1,500.00	Separate these into two grants - under represented groups and major event hosting	\$500.00	Underrepresented groups will be available but no major event hosting
Alberta Volunteer Grant expenses	\$2,404.76	\$2,102.50	(\$302.26)				
Rec. & Physical Activity Micro Grant exp	\$10,000.00	\$7,166.46	(\$2,833.54)	\$2,833.54	leftover grant needs to be spent in March	\$2,833.54	leftover grant needs to be spent by Nov
Outreach expense	\$3,000.00	\$3,739.26	\$739.26	\$2,000.00		\$1,000.00	
Outdoor Adventure program expense	\$2,500.00	\$2,284.06	(\$215.94)	\$3,000.00		\$1,500.00	
			\$0.00				
AOA Champ + other clinic expense	\$1,000.00	\$773.53	(\$226.47)	\$1,000.00	BBQ and prizes for Edmonton AOC	\$800.00	BBQ for Edmonton AOC
Sub total	\$33,904.76	\$27,621.42	(\$6,283.34)	\$18,783.54		\$10,883.54	
Payroll Expenses							
Wages & Salaries	\$47,810.00	\$49,810.04	\$2,000.04	\$48,334.92		\$48,334.92	Will apply for CEWS and hoping to recover 3 month salary at 75% subsidy.
Health Care Allowance	\$1,800.00	\$1,800.00	\$0.00	\$1,800.00		\$1,800.00	
EI Expense	\$1,300.00	\$1,125.12	(\$174.88)	\$1,108.92		\$1,108.92	
CPP Expense	\$2,400.00	\$2,453.64	\$53.64	\$2,448.36		\$2,448.36	
Sub total	\$53,310.00	\$55,188.80	\$1,878.80	\$53,692.20		\$53,692.20	
Administration							
Executive Meeting	\$1,500.00	\$504.76	(\$995.24)	\$800.00	Change to cloud service from Pragmatic	\$800.00	Change to cloud service from Pragmatic plus face to face board meetings
Volunteer Training / Board Development	\$1,500.00	\$1,728.39	\$228.39	\$500.00		\$0.00	
Miscellaneous Volunteer Expenses		\$198.75	\$198.75	\$200.00		\$200.00	
Volunteer Recognition	\$1,000.00	\$850.08	(\$149.92)	\$1,000.00		\$500.00	
Staff Training / Upgrading	\$500.00	\$285.71	(\$214.29)	\$250.00		\$100.00	
Leadership Retreat / AGM Expenses	\$3,500.00	\$551.77	(\$2,948.23)	\$3,000.00	AGM and leadership summit	\$1,000.00	AGM and leadership summit: looking for one day option
COC/WCOC 2020 Expenses		\$0.00	\$0.00	\$500.00		\$0.00	
CIP Grant expenses		\$0.00	\$0.00				

